

## **Gramercy Room**

7:30 AM - **Doors Open / Network / Coffee**

8:20 AM - 8:30 AM - **Insider's Edge to Real Estate Investing**

James Nelson

8:30 AM - 9:30 AM - **Mapping the Next Stage to New York City's Recovery**

Seth Laughlin | Bob Knakal | Paul Massey | James Nelson | Shimon Shury

9:40 AM - 10:30 AM - **Residential vs Commercial**

Michael Stoler | Bob Knakal | Ryan Serhant

10:40 AM - 11:30 AM - **The Future of Being an Agent**

Lois Weiss | Ryan Serhant | Bernadette Brennan | Daniel Kennedy | Briggs Elway

11:40 AM - 11:55 AM - **Distressed Debt: The Art of The Half Built Work Out**

Billy Procida

11:55 AM - 12:55 PM - **The State of All Lending Programs: What Are You Seeing Today**

Jeffrey Tesch | Ken Rudzewick | Kenneth DeDeo | Andrew Walsh | Frank W. Korzekwinski | Matt Fantuzzi | Felicia Seedorf

1:05 PM - 1:20 PM - **Talking International Luxury Real Estate**

Thibault de Saint Vincent

1:20 PM - 2:20 PM - **Insider's Guide to Buying & Selling Residential Real Estate**

Michael Romer | Stefani Nerkin | Nile Lundgren | Nikki Field | Alexander Zakharin | Eric Benaim | Thibault de Saint Vincent

2:30 PM - 3:30 PM - **Owning Manhattan Panel**

Vince Rocco | Jade Shenker | Tricia Lee Riley | Nile Lundgren | Jessica Markowski | Genesis Suero | Jordan March

3:40 PM - 3:55 PM - **The Power of Authenticity in Social Media Marketing**

Tyler Mount

4:00 PM - 5:00 PM - **How to Bring Clients from Online to Offline**

Madison Raye Sutton | Alexander Zakharin | Tony Pec | William Brown | George A. Castro IV | Kelvin Iglesias | Anthony Kazazis

## **Nassau Room - Continuing Education**

### **8:30 AM - 9:00 AM - NYC Residential Real Estate: Market Overview**

Gary Malin | Neil B. Garfinkel

### **9:10 AM - 10:10 AM - Real Estate Technology: What to Expect in 2025 & Beyond**

Elior Alayev | Sarah A. Rayburn | Luciane Serifovic | Peter Swain | Beth Foester | Noah Rosenblatt | Brian Tormey

### **10:20 AM - 11:20 AM - Understanding & Navigating Today's Commercial Real Estate Market**

Michael J. Romer | Eric Brecher | Alan Goodkin | Jim Wenk | Stephen Palmese | James Nelson | Sean Kelly

### **11:30 AM - 12:30 PM - Agency Lending & Affordable Housing**

Pierre E. Debbas | Nicole Ferreira | Shawn Rosenthal | Dan Sacks | Henry Stimler | Vince Toye

### **12:40 PM - 1:40 PM - Regional & Private Banks: Why We Need Them**

Ira Robbins | Edward Blaskey | Joseph Petrelli

### **1:50 PM - 2:50 PM - Important Role of Trade Associations in Today's Real Estate Environment**

Michael J. Romer | Neil B. Garfinkel | Doreen Spagnuolo | Ninve James | Lynda Fernandez

### **3:00 PM - 4:00 PM - Current State of Residential Lending**

Neil B. Garfinkel | Judd A. Derario | Megan Leysath | Scott Van Der Marck | Tony H. Jao | Brian Scott Cohen | Ace Watanasuparp

### **4:10 PM - 5:10 PM - Secrets of Success Behind NYC's Hottest New Development - 520 Fifth**

Pierre E. Debbas | Ben Bass | Beth Fisher | Ian Klein | Donna Puzio | Josh Rabina

## **Bryant Room**

9:00 AM - 9:30 AM - **Rent Reg Roundup: New Challenges and Opportunities Facing NYC Landlords**

Heather Stone | Eileen O'Toole

9:35 AM - 9:50 AM - **Getting Better Results on the Construction of Residential Developments**

Barry Schmidt

9:55 AM - 10:10 AM - **The Past, Present & Future of the Title Insurance Industry**

Jamie F. Agoglia

10:15 AM - 10:30 AM - **You Want To Negotiate?**

Ken Markizon

10:35 AM - 10:50 AM - **Evolution of Technology in the Workplace**

Gregory Gong

10:55 AM - 11:10 AM - **Don't Be Afraid of Commercial Loans**

Enrique Gomez | Michael Boggiano | Ski Swiatkowski

11:15 AM - 11:30 AM - **Active and Passive Investing in the Short-Term Real Estate Market**

Glen Gallucci | Paul Gallucci

11:35 AM - 11:50 AM - **Problem Construction Projects - How to Identify Early Warning Signs**

Kenneth F. Wille

11:55 AM - 12:10 PM - **Understanding Capital Flows and Impact on Residential Real Estate**

Nikki Beauchamp

12:15 PM - 12:30 PM - **Asset Based Lending Fundamentals**

Joseph V. Scorese

12:35 PM - 12:50 PM - **Discover How To Successfully Fund Your Next DSCR Loan**

Mark Burch

12:55 PM - 1:10 PM - **Innovative Social Media Strategies to Amplify Your Influence and Grow Your Business**

Ryan Riddle

1:15 PM - 1:30 PM - **How to Attract & Convert Clients**

John Bang | Erica Bang | Paul Bang

1:35 PM - 1:50 PM - **Leveraging The Advantage Of Non-QM In NY: Solutions for the Self-Employed**

Sam Bjelac | Steven Winokur

1:55 PM - 2:30 PM - **Change Your Business with this Technique to Get Leads Without Ever Spending a Dime on Advertising**

Jay Tsao

2:35 PM - 2:50 PM - **How to Evaluate Technology Solutions for the Modern Brokerage**

John Trayner | Brandon Babel

2:55 PM - 3:10 PM - **Everything You've Done In Your Real Estate Career Doesn't Matter Anymore**

Leo Jorge

3:15 PM - 3:30 PM - **B2B Lead Generation For Real Estate That Actually Works**

Hollis Cameron

3:35 PM - 3:50 PM - **Learn About the Latest Updates at OneKey MLS**

Richard Haggerty

3:55 PM - 4:10 PM - **Investing in Punta Cana: A Strategic Move with Promising Returns**

Elizabeth Andujar

4:15 PM - 4:30 PM - **Owning Portugal**

Nuno Duarte

4:35 PM - 4:50 PM - **The Wellness Revolution**

Douglas K. Gordon

4:55 PM - 5:25 PM - **Why Move / Work in Costa Rica?**

Christian Castro

## **Gibson Room - International**

9:00 AM - 9:10 AM - **Welcome Address**

Mona Shah, Esq.

9:10 AM - 9:20 AM - **Madeira Island, a Prime EU Destination for Investors & Expatriates**

Cláudia Câmara Vasconcelos

9:20 AM - 10:00 AM - **Portugal Second Residency**

Sara Sousa Rebolo | Claudia Camara Vasconcelos | Alexandre Mansour | Nuno Franco

10:00 AM - 10:25 AM - **The UAE is Building the First Casino in the Middle East and what it means for investors?**

Vivek Oberoi

10:25 AM - 10:35 AM - **Can Europe be a plan B for US Citizens?**

Francisco Queiroz

10:35 AM - 11:15 AM - **Residency By Investment Programs**

Rebecca S. Singh, Esq. | Kelley Freis | Patrick McCarthy | Francisco Queiroz | Mohamed Bennis

11:15 AM - 11:35 AM - **Nomad Capital Presentation**

Alexandre Mansour

11:35 AM - 11:45 AM - **Sustainable Investment for a Brighter Future**

Stanley Jacobs

11:45 AM - 12:25 PM - **Economic Citizenship Programs**

Sam Bayat | Vanessa Phipps | Varun Singh | Sara Sousa Rebolo

12:25 PM - 12:45 PM - **European Citizenship Through PT GV Program**

Alex Ohnona

12:45 PM - 12:55 PM - **Global Real Estate Opportunities: Dubai Investment**

Hourieh Memar

12:55 PM - 1:35 PM - **Global Real Estate Opportunities**

Hourieh Memar | Ricardo Severini | Dr. Richard A. Nixon | George Xu | Ulugbek Suyumov

1:35 PM - 1:45 PM - **Century Development Group Presentation**

George Xu

1:45 PM - 1:55 PM - **Arton Capital Presentation**

Armand Arton

2:00 PM - 2:15 PM - **Fireside Chat with Keynote Speaker & Mona Shah, Esq.**

Dr. Kirsten Surak | Mona Shah, Esq.

2:15 PM - 2:55 PM - **Is the Concept of a Global Citizen Here to Stay?**

Mona Shah, Esq. | Sam Bayat | Dr. Kirstin Surak | Tatiana Muntean | Stanley Jacobs

3:00 PM - 3:10 PM - **Hideaway True Blue Presentation**

Dr. Richard A. Nixon

3:10 - 3:20 PM - **Fio Legal Presentation**

Bettino Zanini

3:20 PM - 4:00 PM - **Has the RCBI Troubles of 2023/2024 Hurt the Industry?**

Sam Bayat | Richard Hallam | Bettino Zanini | Patrick Peters

4:00 PM - 4:20 PM - **Prime Investment Opportunities in Dubai & London**

Iseeb Rehman

4:20 PM - 4:30 PM - **Sobha Realty Presentation**

Sobha Realty

## **Podcasts & Interviews**

All Day - **The Treppwire Podcast**

Lonnie Hendry | Hayley Keen

All Day - **Real Estate and Chill Podcast**

Kevin Iglesias | Carolina Bravo | Al laquinta | Christian Blandin

All Day - **The Miller Report with Suzanne Miller**

Suzanne Miller

All Day - **SERHANT. Interviews**

Jordan Hurt | Jordan March | Jeffrey St. Arromand

All Day - **Hundred Stories PR Interviews**

Nohra Hofmann | Robin Dolch | Kate Whitley | Olivia Klein | Gabriella Griffis

All Day - **Podcasting with Mindset Media, Hartford Fending & Alpha Tech Lending**  
Chris Roberti | EJ Gilbride | Yuri Chunnulal | Fred Assini | Jason Napolitano

All Day - **Interviews with Lucy Edwards**  
Lucy Edwards

All Day - **Interviews with Shootin**  
Shootin Team

All Day - **Interviews with New Tang Dynasty Television & The Epoch Times**  
NTD & Epoch Times Team